

# UNIVERSITY PRESS PLC

## UNAUDITED STATEMENT OF PROFIT OR LOSS

### FOR THE FOURTH QUARTER ENDED 31 MARCH 2018




	Notes	2018 N'000	2017 N'000
<b>Revenue</b>	1	1,800,130	1,608,370
Cost of sales		<u>(721,852)</u>	<u>(667,793)</u>
<b>Gross profit</b>		1,078,278	940,577
Other operating income	2	52,130	32,725
Marketing and distribution expenses		(414,083)	(385,945)
Administrative expenses		<u>(472,276)</u>	<u>(487,368)</u>
<b>Profit from continuing operations</b>		244,049	99,989
Finance Income	2	<u>35,861</u>	<u>64,952</u>
<b>Profit before taxation</b>		279,910	164,941
Taxation Expense	3	<u>(116,033)</u>	<u>(46,523)</u>
Profit after tax from continuing operations		163,877	118,418
Total Comprehensive income(loss) attributable to owners of the entity		<u>163,877</u>	<u>118,418</u>
Basic earnings per 50k share		<u><b>37.99k</b></u>	<u><b>27.45k</b></u>
Dilluted earnings per 50k share		<u><b>37.99k</b></u>	<u><b>27.45k</b></u>

# UNIVERSITY PRESS PLC

## UNAUDITED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2018

		March 2018	March 2017
<b>Assets</b>		<b>N'000</b>	<b>N'000</b>
<b>Non-current assets</b>	<b>Notes</b>		
Property, plant and equipment	5	1,179,644	1,110,875
Investment Property	4	259,600	259,600
Retirement benefits		70,187	70,187
		<b>1,509,431</b>	<b>1,440,662</b>
<b>Current assets</b>			
Inventories and work-in-progress	6	1,191,081	1,251,911
Trade receivables	7	122,745	108,924
Other receivables and prepayments	8	47,383	56,915
Cash and cash equivalents	17	441,358	660,087
<b>Total current assets</b>		<b>1,802,567</b>	<b>2,077,837</b>
<b>Total assets</b>		<b>3,311,998</b>	<b>3,518,499</b>
<b>Equity and Liabilities</b>			
<b>Current liabilities</b>			
Trade payables	9	12,574	420,132
Other payables and accruals	10	434,615	384,720
Unclaimed dividends		127,018	127,018
Current income tax liability	3	78,375	47,949
		<b>652,582</b>	<b>979,819</b>
<b>Non-Current liabilities</b>			
Deferred taxation		66,535	66,535
<b>Total Liabilities</b>		<b>719,117</b>	<b>1,046,354</b>
<b>Net Assets</b>		<b>2,592,881</b>	<b>2,472,145.00</b>
<b>Equity attributable to owners of the entity</b>			
Share capital	11	215,705	215,705
Share premium	12	149,397	149,397
Capital reserve	13	1,442	1,442
Revaluation reserves	14	772,448	772,448
Reserve on Actuarial valuation of gratuity		30,666	30,666
Revenue reserve	15	1,423,223	1,302,487
		<b>2,592,881</b>	<b>2,472,145</b>

The financial statements and notes on pages 6 to 14 were approved by the Board of Directors on 26 April and approved on its behalf by:

- i) **Dr Lalekan Are**  
FRC/2013/IODN/00000003565  ) Chairman
- ii) **Mr S. Kolawole**  
FRC/2013/ICSAN/00000003248  ) Managing Director
- iii) **Mr G.A. Adebayo**  
FRC/2013/ICAN/00000003250  ) Executive Director(Finance)

UNIVERSITY PRESS PLC

UNAUDITED STATEMENT OF CHANGES IN EQUITY

FOR THE FOURTH QUARTER ENDED 31 MARCH 2018

	Share Capital N'000	Share Premium N'000	Capital Reserve N'000	Revaluation reserve on property plant and equipment N'000	Revenue Reserve N'000	Reserve on actuarial valuation of gratuity N'000	Total Equity N'000
Balance at 1 April 2017	215,705	149,397	1,442	772,448	1,302,487	30,666	2,472,145
Profit for the year	-	-	-	-	163,877	-	163,877
<b>Other comprehensive income</b>							
Total comprehensive income	215,705	149,397	1,442	772,448	1,466,364	30,666	2,636,022
<b>Transactions with owners:</b>							
Dividend paid	-	-	-	-	-	-	(43,141)
Balance at 31 March 2018	215,705	149,397	1,442	772,448	1,423,223	30,666	2,592,881

UNIVERSITY PRESS PLC

(43,141)

STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 MARCH 2017

	Share Capital N'000	Share Premium N'000	Capital Reserve N'000	Property, plant and equipment revaluation Reserve N'000	Revenue Reserve N'000	Reserve on actuarial valuation of gratuity N'000	Total Equity N'000
Balance at 1 April 2016	215,705	149,397	1,442	971,621	1,006,466	15,174	2,359,805
Comprehensive income for the year:							
Profit for the year	-	-	-	-	118,418	-	118,418
<b>Other comprehensive income</b>							
Actuarial loss on defined benefit plan	-	-	-	-	-	15,492	15,492
Valuation surplus on property	-	-	-	(199,173)	199,173	-	-
Total comprehensive income	-	-	-	(199,173)	317,591	15,492	133,910
<b>Transactions with owners:</b>							
Increase in authorised share capital expenses	-	-	-	-	-	-	-
Dividend paid	-	-	-	-	(21,570)	-	(21,570)
Balance at 31 March 2017	215,705	149,397	1,442	772,448	1,302,487	30,666	2,472,145

# UNIVERSITY PRESS PLC

## STATEMENT OF CASH FLOWS

### FOR THE FOURTH QUARTER ENDED 31 MARCH 2018

		2018		2017
	Notes	N'000	N'000	N'000
<b>Cash flow from operating activities</b>				
Cash received from customers		1,885,539		1,617,784
Payments to suppliers and employees		(1,844,983)		(1,274,973)
Output VAT		(196)		(579)
Tax paid	3	<u>(86,006)</u>		<u>(23,219)</u>
Net cash provided by operating activities			(45,646)	319,013
<b>Cash flow from investing activities:</b>				
Interest received	2	35,804		40,988
Proceeds from sale of property, plant and equipment		2,803		11,710
Purchase of property, plant and equipment	5	<u>(168,549)</u>		<u>(104,474)</u>
Net cash used in investing activities			(129,942)	(51,776)
<b>Cash flow from financing activities:</b>				
Dividend paid	16	(43,141)		(21,624)
Net cash used in financing activities			<u>(43,141)</u>	<u>(21,624)</u>
Net (decrease)/increase in cash and cash equivalents			(218,729)	245,613
<b>Cash and cash equivalents at the beginning of the financial year</b>			660,087	414,474
<b>Cash and cash equivalents at the end of the period</b>	17		<u><b>441,358</b></u>	<u><b>660,087</b></u>

# UNIVERSITY PRESS PLC

## NOTES FORMING PART OF THE FINANCIAL STATEMENTS

### Revenue

1 Revenue is derived from sales of printed books in Nigeria.

Analysis by zone

	2018 N'000	2017 N'000
Western Zone	829,090	676,788
Eastern Zone	425,919	388,101
Northern Zone	545,121	543,491
<b>Total</b>	<b>1,800,130</b>	<b>1,608,380</b>

	31 March 2018 N'000	31 March 2017 N'000
2.(a) <b><u>Other operating income</u></b>		
(a)		
Profit on disposal of property, plant and equipment	2,685	11,529
Realised exchange gain	49	1,244
Unrealised exchange gain	-	11,174
Other income	44,963	7,342
Rental income	4,433	1,436
	<u>52,130</u>	<u>32,725</u>

### **Finance income**

(b)		
Interest received	35,804	40,988
Provisional interest on plan assets		23,964
Dividend income	57	5
	<u>35,861</u>	<u>64,957</u>

### 3. **Taxation**

#### **Per income statement**

Income tax on profit for the period	72,670	43,163
Education tax	5,705	4,786
- Underprovision		
- Income tax	35,240	-
- Education tax	2,418	-
- Deferred tax		-1,426
	<u>116,033</u>	<u>46,523</u>

#### **Per statement of financial position:**

Opening balance - Income tax	43,163	20,114
- Education tax	4,786	3,105
Payments during the year		
- Income tax	(78,777)	(20,114)
- Education tax	(7,229)	(3,105)
- Capital gain tax		
Charge for the year		
- Income tax	72,670	43,163
- Education tax	5,705	4,786
- Underprovision		
- Income tax	35,639	-
- Education tax	2,418	-
Balance at the end of the period	<u>78,375</u>	<u>47,949</u>

(b) Income tax expense is the aggregate of the charge to the income statement in respect of current income tax, education tax and deferred tax.

(c) The amount provided as Income Tax on the profit for the year has been computed on the \_\_\_\_\_ basis of the income tax rate of 30% in accordance with CAP C21 LFN, 2004 (as amended).

4 Investment Property

<u>Cost/Valuation</u>	<u>Land</u> N'000	<u>Buildings</u> N'000	<u>Total</u> N'000
At 1 April 2017			
Investment Property	130,838	128,762	259,600
At 31 March 2018	130,838	128,762	259,600

5 Property, plant and equipment

<u>Cost/Valuation</u>	<u>Land</u> N'000	<u>Buildings</u> N'000	<u>Computer</u> <u>Equipment</u> N'000	<u>Printing and</u> <u>other Equipment</u> N'000	<u>Furniture and</u> <u>Fittings</u> N'000	<u>Motor</u> <u>vehicles</u> N'000	<u>Total</u> N'000
At 1 April 2017	421,634	498,716	101,772	129,618	40,791	627,901	1,820,432
Additions	-		8,127	656	1,075	158,691	168,549
Disposals	-		(3,142)	(979)	(55)	(15,846)	(20,022)
At 31 March, 2018	421,634	498,716	106,757	129,295	41,811	770,746	1,968,959
<u>Accumulated depreciation</u>							
At 1 April 2017		59,732	88,352	87,012	32,291	444,962	712,349
Charge for the period	-	9,864	7,692	9,366	3,435	66,629	96,986
On disposals	-		(3,142)	(978)	(55)	(15,845)	(20,020)
At 31 March, 2018		69,596	92,902	95,400	35,671	495,746	789,315
<u>Net book values at</u>							
At 31 March, 2018	421,634	429,120	13,855	33,895	6,140	275,000	1,179,644

5b Property, plant and equipment

<u>Cost/Valuation</u>	<u>Land</u> N'000	<u>Buildings</u> N'000	<u>Computer</u> <u>equipment</u> N'000	<u>Printing and</u> <u>other office</u> <u>equipment</u> N'000	<u>Furniture</u> <u>and fittings</u> N'000	<u>Motor</u> <u>vehicles</u> N'000	<u>Total</u> N'000
At 1 April 2016	572,050	607,900	90,204	127,909	41,050	599,140	2,038,253
Additions	-	-	12,631	2,680	39	89,124	104,474
Transfer to investment	(130,838)	(128,762)	-	-	-	-	(259,600)
Reclassifications	(19,578)	19,578	-	-	-	-	-
Disposals	-	-	(1,063)	(971)	(298)	(60,363)	(62,695)
At 31 March 2017	421,634	498,716	101,772	129,618	40,791	627,901	1,820,432

**Accumulated depreciation**

<b>At 1 April 2016</b>	-	47,182	82,327	76,882	28,785	437,969	673,145
Charge for the year	-	9,895	6,949	11,012	3,804	67,266	98,926
On disposals	-	-	(1,063)	(882)	(297)	(60,272)	(62,514)
<b>At 31 March 2017</b>	-	57,077	88,213	87,012	32,292	444,963	709,557
<b>Carrying values at:</b>							
31 March 2017	<u>N421,634</u>	<u>N441,639</u>	<u>N13,559</u>	<u>N42,606</u>	<u>N8,499</u>	<u>N182,938</u>	<u>N1,110,875</u>
31 March 2016	<u>N572,050</u>	<u>N560,718</u>	<u>N7,877</u>	<u>N51,027</u>	<u>N12,265</u>	<u>N161,171</u>	<u>N1,365,108</u>

- (a) Land and buildings in four locations were professionally valued by Messrs Jide Taiwo & Co (Estate Surveyors and Valuers) as at March 2011 on the basis of their open market value. The total revised value of the properties was N665,842,000 resulting in the revaluation surplus of N448,390,000 and this has been credited to the property, plant and equipment revaluation account which increased the balance on property, plant and equipment revaluation surplus to N658,115,000
- (b) Land and building was professionally valued by Messrs Jide Taiwo & Co (Estate Surveyors and Valuers) as at March 2013 on the basis of their open market value. The total revised value of the properties was N260,000,000 resulting in the revaluation surplus of N245,760,864 and this has been credited to the property, plant and equipment revaluation account as at 31 March 2013, net of capital gain tax of N24,576,000 and which increased the balance on property, plant and equipment revaluation surplus to N879,300,000.
- (c) Land and buildings were professionally valued by Messrs Jide Taiwo & Co (Estate Surveyors and Valuers) as at 31 March 2016 on the basis of their open market values. The total revised value of the properties was N1,179,949,574 resulting in a surplus on revaluation of N145,937,896 was credited to the property, plant and equipment revaluation surplus account as at 31 March 2016, and which increased the balance on property, plant and equipment revaluation reserve account to N986,214,046 before deferred capital gain tax of N14,593,789
- (d) There was no restriction on title and no item of property, plant and equipment was pledged as securities for any payable.
- (e) There were no contractual commitments for acquisition of property, plant and equipment. \_\_\_\_\_

	'31 March	31 March
<b>6 <u>Inventories and work-in-progress</u></b>	<b>2018</b>	<b>2017</b>
	<b>N'000</b>	<b>N'000</b>
(a) Books	1,200,867	1,254,158
Provision for obsolete inventories (Note 6(b))	(97,857)	(97,857)
	<u>1,103,010</u>	<u>1,156,301</u>
Goods in transit	9,615	
Papers (Note 6(c))	30,126	57,077
Work-in-progress	45,860	37,352
Consumables	2,470	1,181
	<u><b>1,191,081</b></u>	<u><b>1,251,911</b></u>
 (b) <b><u>Provision for obsolete inventories</u></b>	 <b>N'000</b>	 <b>N'000</b>
Balance at the beginning of the period	97,857	69,863
Provision for the period	-	27,994
Balance at the end of the period	<u>97,857</u>	<u>97,857</u>
 (c) <b><u>Papers</u></b>		
Papers	30,126	58,310
		<u>(1,233)</u>
	<u>30,126</u>	<u>57,077</u>
 7(a) <b><u>Trade receivables</u></b>	 <b>N'000</b>	 <b>N'000</b>
(a) Trade receivables	136,864	121,178
Allowance for impairment of receivables (Note 7(b) )	(14,119)	(12,254)
	<u>122,745</u>	<u>108,924</u>
 <b><u>Provision for impairment</u></b>	 <b>N'000</b>	 <b>N'000</b>
The movement in provision for impairment is as follows:		
(b) Balance at the beginning of the period	12,254	14,574
Allowance for the period	1,865	(2,320)
Balance at the end of the period	<u>14,119</u>	<u>12,254</u>
 8 <b><u>Other receivables and prepayments</u></b>	 <b>N'000</b>	 <b>N'000</b>
(a) Prepayments	5,001	12,574
Sundry receivables (Note 8(b) )	42,382	44,341
	<u>47,383</u>	<u>56,915</u>
 (b) <b><u>Sundry receivables</u></b>	 <b>N'000</b>	 <b>N'000</b>
These comprise:		
Recoverable workshop expenses	15,233	11,294
WHT recoverable	7,847	7,847
WHT received	215	214
Other receivables	39,298	43,991
	<u>62,593</u>	<u>63,346</u>
Allowance for impairment (Note 8(c) )	(20,211)	(19,005)
Balance at the end of the year (Note 8(a) )	<u>42,382</u>	<u>44,341</u>
 (c) <b><u>Provision for impairment</u></b>	 <b>N'000</b>	 <b>N'000</b>
The movement in provision for impairment is as follows:		
Balance at the beginning of the year	19,005	17,001
Allowance for the year	1,206	2,004
Balance at the end of the year	<u>20,211</u>	<u>19,005</u>



	N'000 31 March 2018	N'000 31 March 2017
<b>9 <u>Trade payables</u></b>		
Trade payables	12,574	420,132
<b>10 <u>Other payables and accruals</u></b>		
(a)		
Deposit for special publications	30,444	29,104
Other suppliers	156,397	101,010
Staff pension fund (note 10(b))	4,041	3,910
Royalty payable(note 10(c) )	193,523	185,447
Staff incentive	672	11,703
Withholding tax payable	23,451	315
Provision for audit fees	5,079	4,497
Corporate social responsibility	948	948
Other payables	20,060	47,786
	<u>434,615</u>	<u>384,720</u>
(b)		
<b><u>Staff Pension Fund</u></b>		
Balance at the beginning	3,910	4,205
Charge for the period	48,258	46,789
Payments during the period	(48,127)	(47,084)
Balance at the end of the year (Note 10(a) )	<u>4,041</u>	<u>3,910</u>
Contribution to staff pension fund is payable to Pension Fund Custodian/Administrator.		
(c)		
<b><u>Royalty</u></b>		
Opening balance	185,447	184,159
Charge for the period	149,268	141,973
Payments	(141,192)	(140,685)
Balance at the end of the period	<u>193,523</u>	<u>185,447</u>

11	<b>Share capital</b>				
(a)	<b>Authorised:</b>				
	Ordinary shares of ₦100 each	31 March 2018	Value	31 March 2017	Value
		Number	₦'000	Number	₦'000
		000	000	000	000
		2,000,000	1,000,000	200,000	200,000
(b)	<b>Issued and fully paid</b>				
	balance at the beginning and end of the year	431,410	215,705	431,410	215,705
12.	<b>Share premium</b>			31 March 2018	31 March 2017
	Balance at the beginning of the year			₦'000	₦'000
	Balance at the end of the year			149,397	149,397
				149,397	149,397
13	<b>Capital reserve</b>				
(a).	Balance at the beginning and end of the year			1,442	1,442
(b)	This represents 40% of profits retained on cessation of the Nigerian Branch of Oxford University Press. The amount is not remittable but is to be spent in Nigeria.				
	<b>Property, plant and equipment revaluation reserve</b>				
14	The movement in revaluation reserve is as follows:				
	Balance at the beginning of the year			772,448	971,621
	Transfer to revenue reserve(note 14(a))			-	(199,173)
	Balance at the end of the year			772,448	772,448
	<b>Revenue reserve</b>				
				₦'000	₦'000
15(a)	Balance at the beginning of the year			1,302,487	1,006,466
	Dividend declared and paid			(43,141)	(21,270)
	Transfer from revaluation reserve(note 14)			1,259,346	984,896
	Profit for the period			163,877	199,173
	Balance at the end of the year			1,423,223	1,302,487
	<b>Dividend paid</b>				
				31 March 2018	31 March 2017
16	Amount declared			43,141	21,570
	Payment			(43,141)	(21,570)
				0	0

**Cash and Cash Equivalents**

17 For the purpose of the statement of cashflows, cash comprises cash at bank and in hand and short term deposits. Cash at the end of the period as shown in the cashflow is reconciled to the related items in the statement of financial position as follows:

		31 March 2018	31 March 2017
		₦'000	₦'000
	Cash at bank and in hand	216,046	304,737
	Short term deposits	225,312	355,350
		441,358	660,087

**Capital commitments**

18 There were no commitments for capital expenditure at the statement of financial position date (March 2018 : Nil).

**Related party transactions**

18 Related parties include the Board of Directors, the Managing Director, close family members and companies which are controlled by these individuals.

**Post balance sheet events**

19 No events or transactions have occurred since 31 March 2018 which would have a material effect upon the financial statements at that date or which need to be mentioned in the financial statements in order not to make them misleading as to the financial position or results of operations at 31 March 2018

**Comparative figures**

20 Where necessary, comparative figures have been adjusted to conform to changes in presentation in the current year in accordance with International Accounting Standard (IAS)1.

# UNIVERSITY PRESS PLC

## UNAUDITED STATEMENT OF PROFIT OR LOSS

### FOR THE FOURTH QUARTER ENDED 31 MARCH 2018

	<b>March 2018 N'000</b>	<b>FOCUS DIFF 2017 N'000</b>	
<b>Revenue</b>	1,800,130	1,800,130	0
Cost of sales	(721,852)	(683,273)	-38,579
<b>Gross profit</b>	1,078,278	1,116,857	-38,579
Other operating income	52,130	6,340	45,790
Marketing and distribution expenses	(414,083)	(316,799)	-97,284
Administrative expenses	(472,276)	(381,742)	-90,534
<b>Profit from continuing operations</b>	244,049	424,656	-180,607
Finance Income	35,861	35,861	0
<b>Profit before taxation</b>	279,910	460,517	-180,607
Taxation Expense	(116,033)	(116,033)	0
Profit after tax from continuing operations	163,877	344,484	-180,607
Total Comprehensive income attributable to owners of the entity	163,877	344,484	-180,607
Basic earnings per 50k share	<b>37.99k</b>		
Dilluted earnings per 50k share	<b>37.99k</b>		

Turnover	1,506,888,307.97
Opening Stock	1,228,300,637.31
Purchases	582,837,009.70
	1,811,137,647.01
Closing stock	1,383,942,280.66
	427,195,366.35
Royalty & other costs	144,190,072.94
Cost of sales	571,385,439.29
Cost of sales %	37.9
Cost of sales Unaudited	<b>558,047,135.26</b>

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1,228,300,637.31

582,837,009.70

1,811,137,647.01

1,383,942,280.66

427,195,366.35

144,190,072.94

571,385,439.29

37.9

**558,047,135.26**